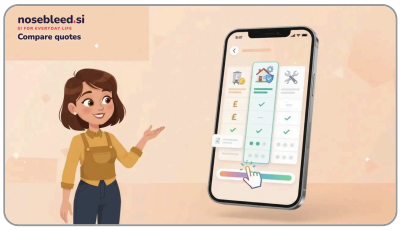
Compare quotes



Use AI to set quotes side by side, so you compare like with like, not just the price.

By the end, you'll be able to:

- find what each quote includes
- use AI to put quotes in a table
- spot when the cheapest isn't the best value

Warm-up What matters, apart from price?

Talk about it with your group. When you choose a tradesperson, what else do you look for?

1 Three quotes

June needs her garden fence replaced. Here are three made-up quotes.

A **£950 + VAT.** Old fence taken away: £80 extra. Start in 6 weeks. 1-year guarantee.

B **£1,250 including VAT.** Includes taking the old fence away. Start in 2 weeks. 5-year guarantee.

C **£1,100.** Cash only, 50% up front. Can start tomorrow. No guarantee mentioned.

VAT is 20%. What does quote A really cost, with VAT and taking the old fence away?

£950 + 20% VAT = _____ + £80 = _____

2 Ask AI to compare

If you have a device, try this prompt with the three quotes.

TRY THIS PROMPT

Please put these three quotes for a new garden fence into a table, so I can compare like with like: total price including VAT and extras, start date, guarantee and payment terms. Show your sums, and point out anything I should ask about.

3 Fill in the table

	A	B	C
Total price			
Start			
Guarantee			
Anything to ask about?			

4 Which would you choose?

Which quote would you choose for June, and why?

5 Warning signs

Tick any that would make you think twice.

☐ Cash only ☐ A large payment up front ☐ No written quote

☐ Pressure to decide today ☐ No address or landline ☐ A written guarantee

No device? In groups of three, each person argues for one quote. Then the group votes.

Find out more: read the free step-by-step guide, with a 10-second video, at **nosebleed.si/ideas/compare-quotes**

Teacher notes: Compare quotes

Time: 45 to 60 minutes

Level: beginners; no AI experience needed

Group: any size; works well in pairs

You'll need: a copy per learner; calculators; phones or tablets with an AI chat app (optional)

Before the session

Try the prompt with the three quotes. The quotes are made up. The UK standard rate of VAT is 20%.

Running order

5 min	**Warm-up.** What matters apart from price.
15 min	**Part 1.** Read the quotes and work out A's true cost.
15 min	**Parts 2 and 3.** Try the prompt, then fill in the table.
10 min	**Parts 4 and 5.** Choose, then the warning signs.
5 min	**Wrap-up.** Compare like with like.

Answers: Part 1

£950 + £190 VAT = £1,140, + £80 = **£1,220**. So A, which looked cheapest, costs nearly the same as B.

Answers: Part 3

A: £1,220; 6 weeks; 1 year.
B: £1,250; 2 weeks; 5 years.
C: £1,100 (is VAT included? is removal?); tomorrow; none mentioned. Ask about VAT, removal and a guarantee.

Part 4

Many will choose B: only £30 more than A, sooner, everything included, and a 5-year guarantee. C has several warning signs.

Answers: Part 5

All are warning signs except a written guarantee, which is a good sign.

Discussion points

- AI can make mistakes with VAT and sums. Check them.
- Get quotes in writing, and ask friends for recommendations.

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